

relevant resources, local businesses, can't-miss happenings, and most of all — each other!

www.sandiegomoms.com

Our Reach

Let's Get Social

SAN DIEGO MOMS* 280K+ 7-10 69% Female **AVERAGE YEARLY** 31% Male **PAGE-VIEWS SPENT ON SITE** WWW.SANDIEGOMOMS.COM **IMPRESSIONS** 2.2k 10.4k Followers Followers **Followers Subscribers Followers** 360k Avg. Monthly Visitors 30k Avg. Monthly 29k Avg. Monthly 30k Avg. Monthly 36% Avg Open Rate Accounts reached Accounts reached

2023 Signature Events Recap

Total Event Attendance + Online Reach

- 1,300 Registered Families Combined
- 200+ Vendors / Brands
- 10-20 Local Influencer Partners & Press
- 8 News Segments

Event Online Reach Combined

- 1,200,000+ Reach (Pre & Post Event)
- 47,640 Page-Views on the Event Blog Posts
- 10-15 Minutes Average time on the page

Demographics

San Diego County

(O) 41% Central 16% North 19% South 24% East

60% have Two+ Children inquired or shopped businesses, services or products recommended.

of our readers have products recommended on our site.

Signature Events



About Our Signature Events

San Diego Moms Blog events are known for successfully connecting hand-selected brands with our readers.

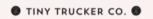
We host 5-7 signature events each year with an average attendance of 150-300 local families. Each year, we connect brands with thousands of San Diego parents through seasonal fun events to educational seminars or workshops.

Our events attract not only consumer audiences but also local media and influencers.

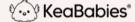
Sponsorship packages and pricing listed are per event. Multi-event sponsorship bundles are available and highly discounted.

Please contact us for more information!

Past Event Sponsors











Osmo













































All Signature Events

Sponsoring a signature event provides your brand with face-to-face interaction and the opportunity to place your products and services directly into the hands of your target audience :: moms.

Bunny Bash & Easter Basket Donation Drive Saturday, March 23rd from 9:30am-12pm

at AleSmith Brewery

Expected Attendance

150 Local San Diego Families

About the Event

This event includes an Easter Egg Hunt, Photos with the Easter Bunny, and an Easter Basket Donation Drive benefiting Anvil of Hope. This event Is a casual, fun community, building, and service-focused event. Vendors who provide family-friendly products, entertainment and services, food & beverage are a great fit!

9990 AleSmith Ct, San Diego, CA 92126



Pre-Father's Day Photoshoot: Ohana Style Sunday, June 9th from 10am-1pm at AleSmith Brewery

Expected Attendance

150-200 Local San Diego Families

About the Event

Our Pre-Father's Day Photoshoot event is all about dad and this year we are celebrating Hawaiian style and it is all about the Ohana! (Ohana means family!) So grab your Aloha shirt and your Ohana and come feel the Magic of Hawaii as we celebrate dad with a day filled with family friendly activities, food, beer, crafts and entertainment.

9990 AleSmith Ct, San Diego, CA 92126





Bloom: An Event for New & Expecting Moms Saturday, April 13th or 20th from 10am - 1pm (Location TBD)

Expected Attendance

100 -150 New and/or Expecting Moms

About the Event

The event will consist of a buffet brunch, pampering indulgences and exciting and educational speakers all in an intimate setting that they will not forget. Guests will have the opportunity to interact with local experts, gather swag geared towards new moms, win incredible giveaways and learn about brands and products that make motherhood easier!



Family Safety Day"Hanging with Heroes"

Sunday, September 30th from 10am-1pm at AleSmith Brewing

Expected Attendance

250-300 Local San Diego Families

About the Event

The goal is simple: saturate local San Diego families with critical safety information covering everything from CPR to Cyber Safety, all while having fun. We want this event to be a one-stop-shop for information and resources. Vendors are focused on those who provide safety information or services and entertainment.

9990 AleSmith Ct, San Diego, CA 92126



All Signature Events

Continuea

Disney Princess Meet & Greet 'Dress Up & Donuts'

October Date TBD from 10am-1pm location TBD

Audience

50 Local Families

About the Event

A smaller & more intimate event, guests will enjoy donuts, dress up & a meet and greet with a Disney Princess with thanks to The Storybook Character Company. Vendor opportunities are limited at this event to 2-3, but you can expect more one-on-one opportunity to connect with families as their kiddos enjoy the experience.



Noon Year Celebration

Tuesday, Dec. 31st from 10am-1pm at AleSmith Brewery

Audience

400+ Local San Diego Families

About the Event

A New Year Celebration parents dream of complete with a balloon drop and bubble blast at 12PM {NOON!}. We also feature a great lineup of family friendly entertainment, games, crafts, dessert bites, live DJ, music, dancing and much, much more!!! Vendors at this event is open to all, we just ask that you provide something FUN and interactive at your booth!

9990 AleSmith Ct, San Diego, CA 92126



Sips & Sweets with Santa

Sunday, December 1st from 10am-1pm at AleSmith Brewery

Audience

200+ Local San Diego Families

About the Event

This event features a great lineup of fun family activities, entertainment (music, fun), a special meet & greet with the Grinch and Cindy Lou and of course a digital family photo with Santa. We also host a pop-up shop for holiday gift shopping and more!

9990 AleSmith Ct, San Diego, CA 92126



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San Diego Moms has been a great partner for providing events and resources to the families of San Diego. I am grateful for our relationship and have enjoyed working together with them to serve our community!

~Jill Durby, Gymboree Play & Music, San Diego & Scripps Poway



"

"We love working with the San Diego Moms because their knowledge and level of expertise is phenomenal when it comes to knowing their target audience and digital marketing. We were able to see real results.

The result of their partnership is unlike any other company who tries to do their level of marketing."

"



Event Sponsorships

Pricing listed below is for all our events EXCEPT Bloom & Family Safety Day.

Multi-Event Discounts Offered:

3+ Events receive 10% OFF, 4+ Events receive 15% OFF and 6+ Events receive 18% OFF! Must Pay In Full to redeem this special offer before your first event.

NEW THIS YEAR: ALL Vendors MUST provide a swag bag item OR a giveaway for the event they are participating in, We will need a total of 100 items for the swag bags, While we prefer each sponsor to donate 100 items, we can also accept a minimum of 25. If providing a coupon or paper Insert - It must be a great offer - BOGO / 50% OFF / FREE Trial etc.



Area Sponsor

Create an experience that fits your brand or choose from the list below and all you have to do is show up! Includes everything in Platinum + in Base Package+ Area Naming Rights.

- Toddler Fun Zone
- Cookie Decorating
- Craft Area
- Dessert Bar
- Hot Cocoa Station
- Photo with Santa
- Cookie Decorating
- Ornament Decoration
- Photo Booth

\$1,0003-4 AVAILABLE PER EVENT



Platinum Sponsor

- All items in base package and up to a 10x20 Exhibitor Area
- (2) Social Media Shares
- Dedicated Email Blast
- Premium Social Media Package
- Logo on event passport and print signage
- (2) VIP tickets to the event

\$750 PER EVENT



Gold Sponsor

- All items listed in base package and a I0x10 Exhibitor Area
- (1) Social Media Share
- (1) Email Blast Inclusion
- Gold Social Media Package
- Logo on event passport, website & print signage
- 2 GA tickets to the event.

\$300 PER EVEN



Table

- All items listed in In Italics In the base package and a dedicated space for one 6 foot table (2 chairs provided)
- Lite Social Media Package
- Business name listed on event passport & signage

\$200 PER EVENT

\$125 SHOP VENDORS

Shop Vendors are Businesses selling a physical products or food or beverage products.



Custom

 Let us custom design your sponsorship to fit your marketing goals.

PER EVENT

Starting at \$500

Base Package (All Sponsorships Include)

- Your business featured online with Image, link and description and in print at the confirmed sponsorship level on all pre, post and during-event marketing both online and print (\$500-\$1,000 Value)
- Reach local families in person at the event with a table at which you may display marketing materials, promote your products and services, distribute samples, gather email addresses, talk to moms and more. (\$500 - \$1,000) Value)
- Directory Listing on the blog that lives indefinitely. (\$125 Value)

WWW.SANDIEGOMOMS.COM

Giveaway & Swag Sponsors

Want to get your product directly Into the hands of your target market: Moms?

We are looking for swag and giveaways to distribute In our swag bag bags for every event!

To thank you for your generous donation we have put together a competitive marketing / advertising trade package and are happy to customize based on the donation!















What you (





Provide a Giveaway item with a \$25+ value



Swag

VIP Swag Bags: 50-75 items (Full-sized products, travel size, gifts cards) Value of \$5+



GA Swag Bags: Provide 100-150 items (Product samples, coupons, small products, vouchers) Value of \$2+



All Swag Bags: Include general coupon or a flyer only (\$25 admin fee)

All Items must be mailed or dropped off to SDM one week prior to each event date. Click the button below to get started!



What you Get -



Reach Local Moms with Minimal Effort

Get your business, product or service into the hands of hundreds of SD Moms



Social Media Exposure on @sandiegomomsco



Email Marketing

Inclusion in a minimum of one enewsletter to 5k+ subscribers



FREE Featured Directory Listing on SD Moms \$125 Value



Website

Logo inclusion on San Diego Moms



Donate to 5+ Events & Receive a Holiday Gift
BONUS Guide Listing or Party & **Event Planning Guide Gold** Listing (\$200 Value)